

Fig. 1

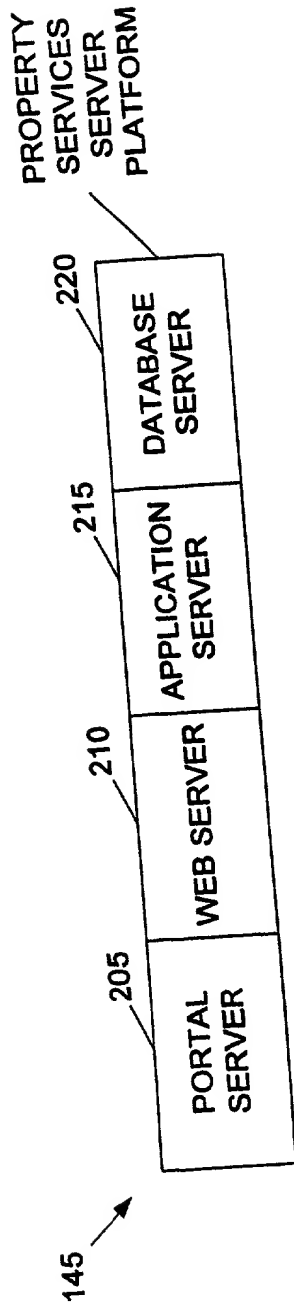
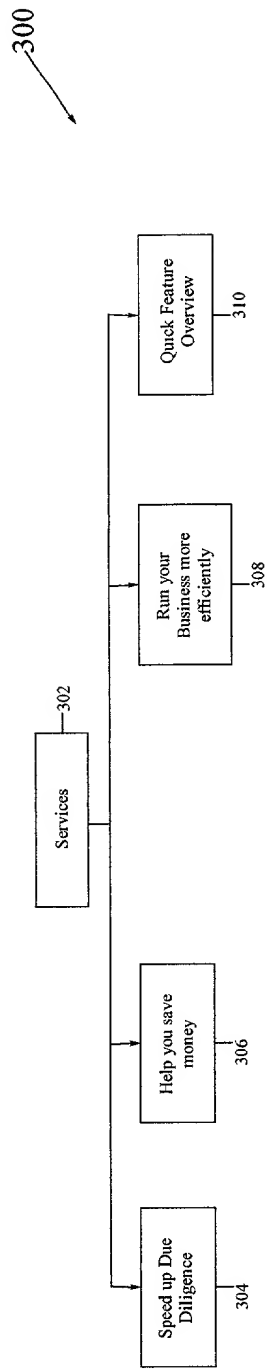


Fig. 2

## Services



**Figure 3A**

## Services

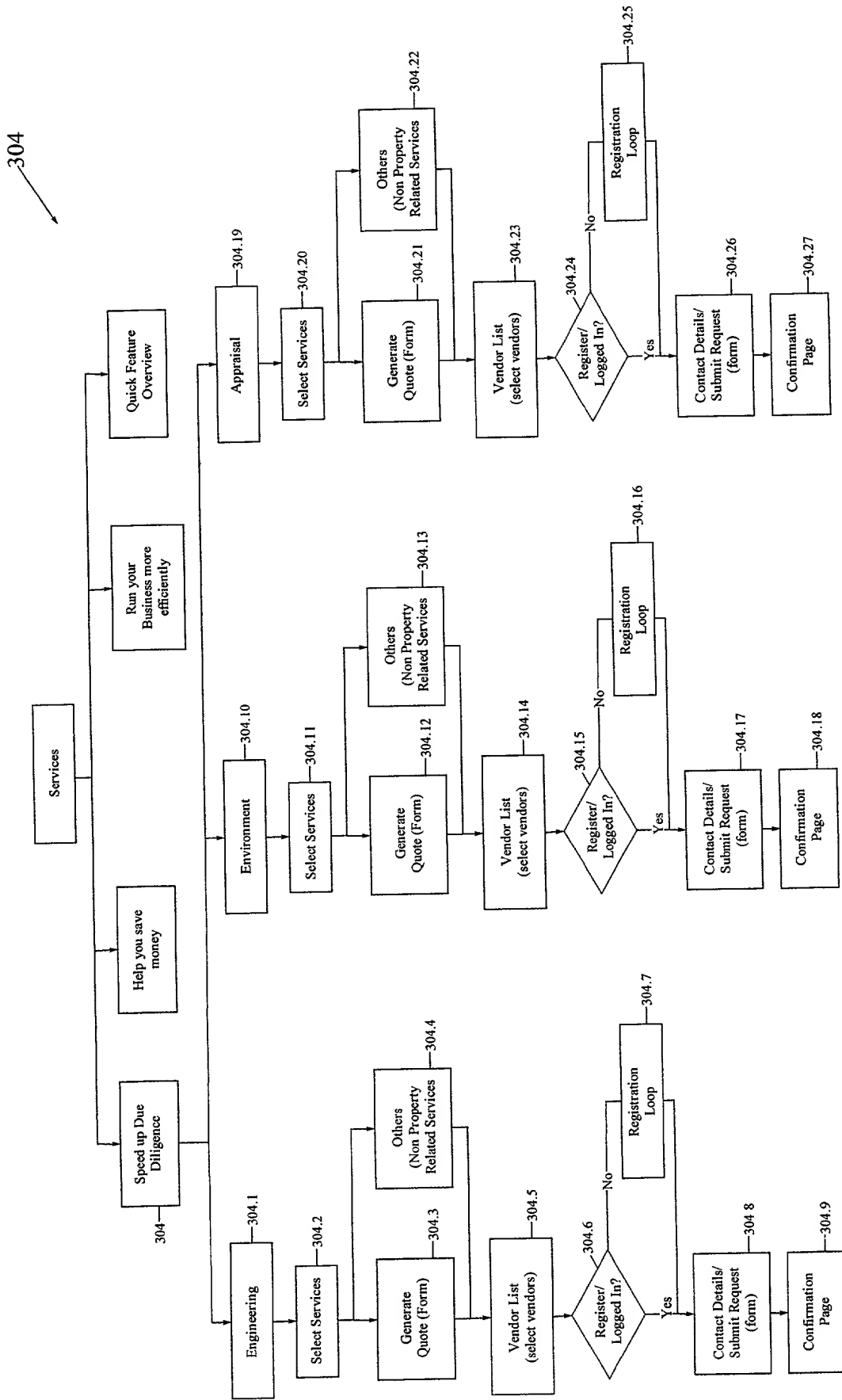


Figure 3B

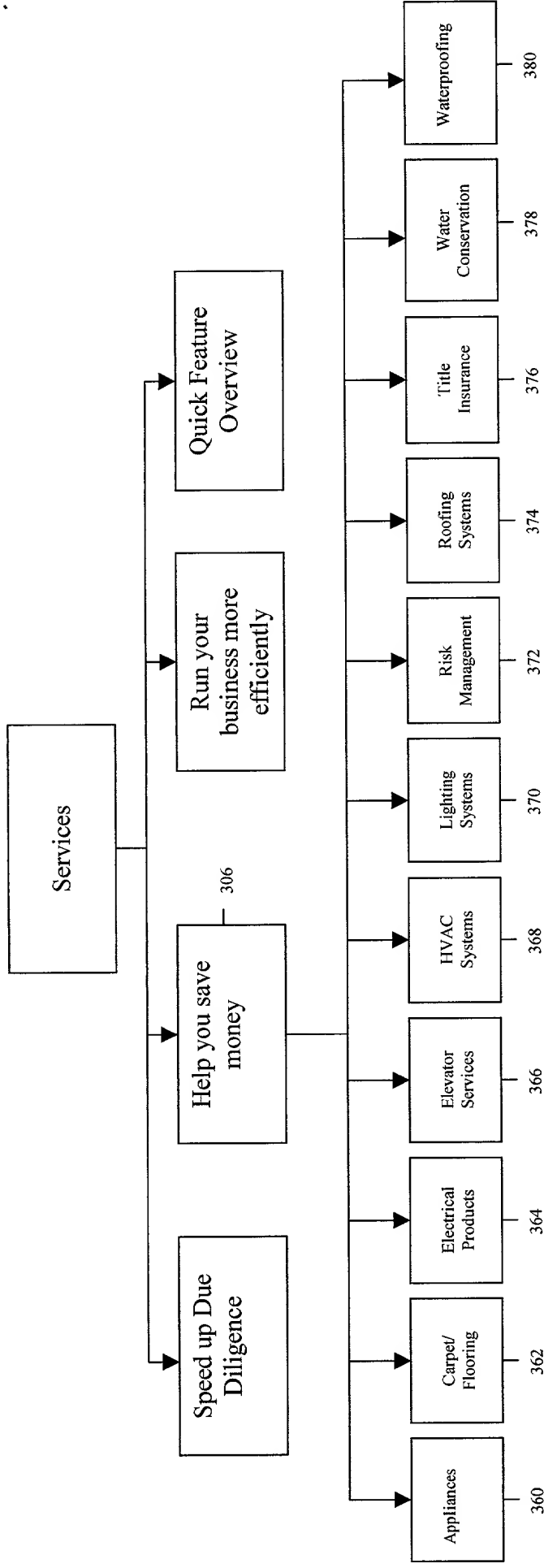


Figure 3C

## Services

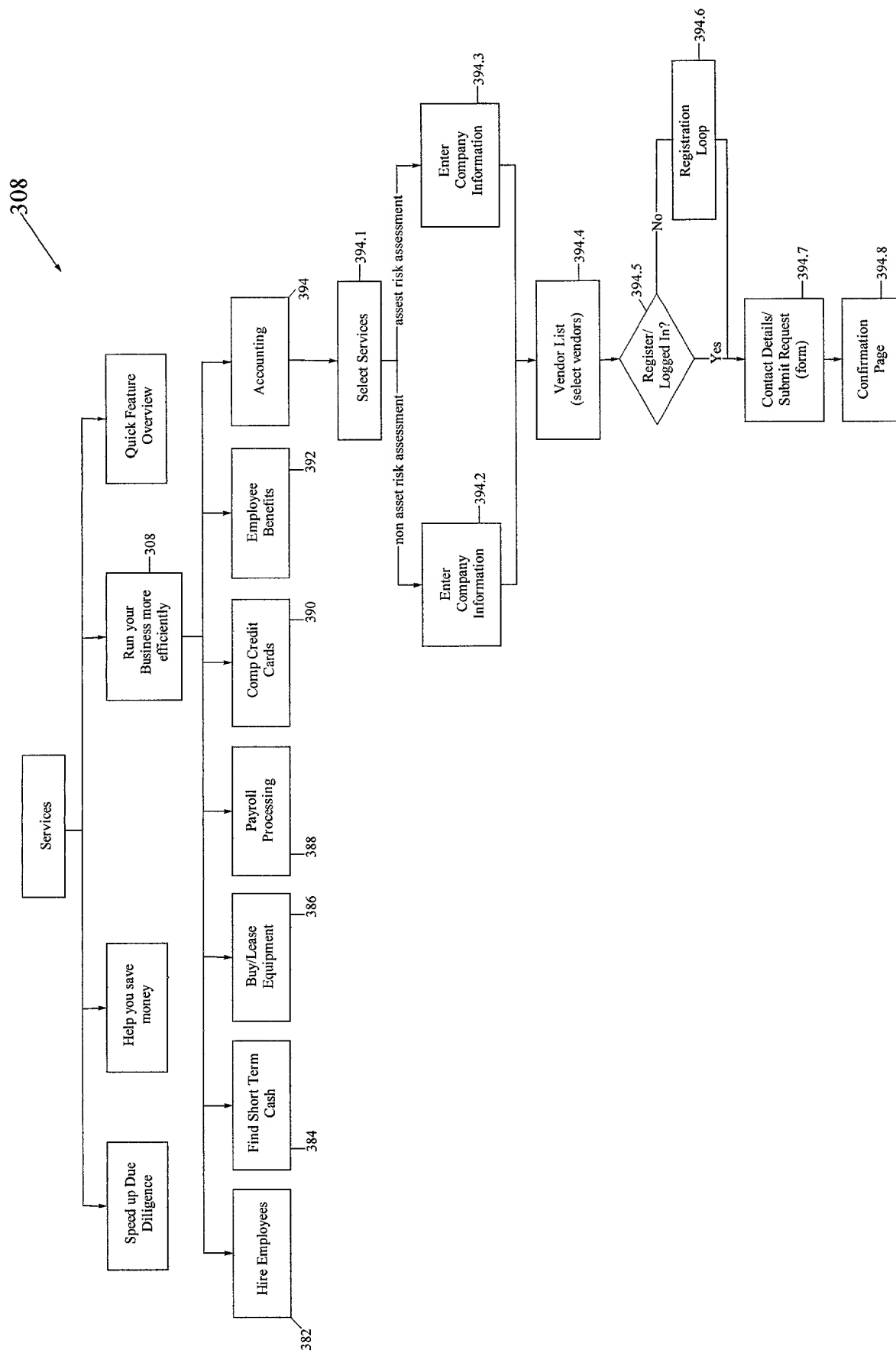
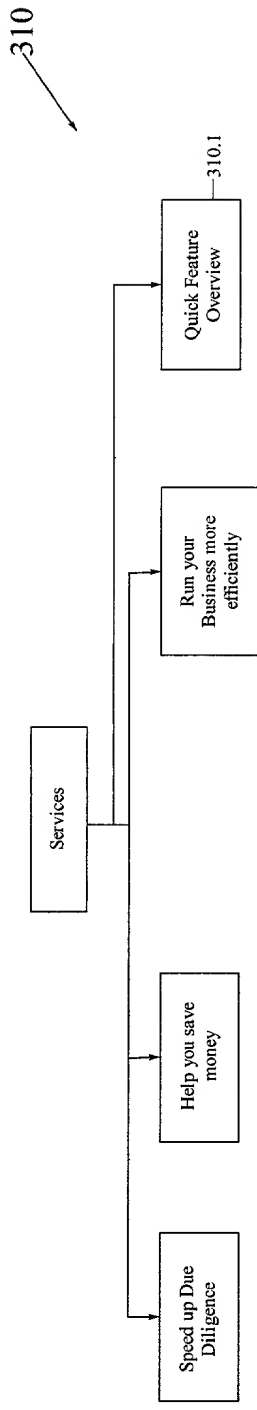


Figure 3D

## Services



**Figure 3E**

The screenshot shows the top section of the realworkspace website. On the left is a small image of a city skyline. To its right is the realworkspace logo, which includes a stylized cube icon and the text "realworkspace". Further right are links for "register", "feedback", and "help". Below the logo is a horizontal navigation bar with links: "home", "my workspace", "research", "services", "financing", "leasing", and "tools". On the far left of this bar is a vertical menu with links: "due diligence", "appraisal", "engineering", "environmental", "business help", "save money", and "feature overview". The "due diligence" link is expanded, showing a sub-menu with the following items:

- Due Diligence Services**
- We Can Help You Speed Up Due Diligence**
- Appraisal Services - 402
- Engineering Services - 404
- Environmental Services - 406

Handwritten annotations include a checkmark and the number "400" next to the sub-menu items, and the number "4" next to the "Due Diligence Services" header.

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Figure 4

- due diligence ▾
  - appraisal
  - engineering
  - environmental
- business help ▸
- save money ▸
- feature overview ▸

## Select Appraisal Service

Select Appraisal Services:

Property Valuation Report — 508a

← 500a

- Ad Valorem Tax Appraisals
- Feasibility Studies
- Financial Reporting Valuations
- Highest and Best Use
- Impact Analysis
- Insurance Placement
- Insurance Replacement Cost Studies
- Other

510a

Select State that Service is to be performed in:

◀ back

502a

▶ clear

504a

▶ continue

506a

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- Due Diligence ▾
  - appraisal
  - engineering
  - environmental
- business help ▸
- save money ▸
- feature overview ▸

# Quote for Property Valuation - Step 1

Step wizard 1 of 3 - 508b

Enter Property Details

\*Street Address 1

570b - 3 Bethesda Metro

Street Address 2

\*City, \*State

572b - Bethesda, MD 514b

\*Zip Code

576b - 20814

\*property type

578b - Office

Site Size

520b - 1 - 5 acres

\*Building Size

522b - 20,000 - 50,000 Sq Ft

\*= required fields

◀ back  
502b

▶ clear  
504b

▶ continue  
506b

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Figure 5B

- due diligence ▾
  - appraisal
  - engineering
  - environmental
- business help ▸
- save money ▸
- feature overview ▸

# Quote for Property Valuation - Vendor List

Step wizard 2 of 3 - 508c

Select Vendor name - 510c

- Joseph J. Blake & Associates
- American Appraisal
- Koeppel Tener Real Estate Services

Price range - 512c

- \$7,000 - \$8,000
- \$1,000 - \$2,000
- \$1,000 - \$2,000

◀ back  
502c

▶ new quote  
504c

▶ continue  
506c

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realworkspace

register  
feedback  
help

home my workspace research services financing leasing tools

- Due Diligence ▾
  - appraisal
  - engineering
  - environmental
  - business help ▸
  - save money ▸
  - feature overview ▸

# Quote for Property Valuation - Contact Details - Step 3

Step wizard 3 of 3 *508d*

*500d*

Enter Contact Details

\*Name *510d* -

\*Street Address 1 *512d* -

\*Street Address 2

\*City, \*State *514d* -  ,  *-516d*

Zip Code *518d* -

\*Phone *520d* -

Fax *522d* -

\*E-mail *524d* -

\*= required fields

## Report Requirements:

Draft By:

Final By:

◀ back

*502d*

▶ clear

*504d*

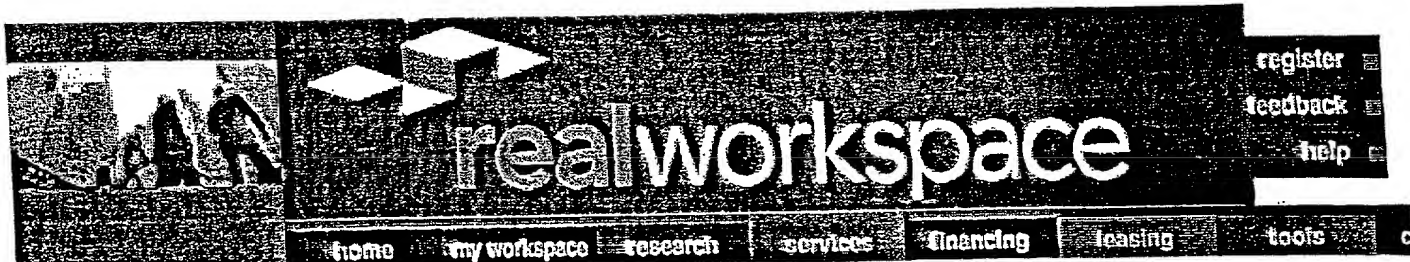
▶ continue

*506d*

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Figures SD



- due diligence ▾
  - appraisal
  - engineering
  - environmental
- business help ▸
- save money ▸
- feature overview ▸

## Quote for Property Valuation - Confirmation Page

Confirmation Message: - 502e

The following vendors have been sent the Appraisal Quote Request:

Joseph J. Blake & Associates  
American Appraisal  
Koeppel Tener Real Estate Services

} - 504e

✓ 500e

Thank you! for using Realworkspace.

Did you know you can also use Realworkspace to:

Order an Asset Risk Assessment Accounting Report

Order an Engineering Report

Create a Research Package

Create a Valuation Package

Apply for a loan

Save this property information in My realworkspace

} - 508e

► services home

- 506e

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- due diligence ▾
  - appraisal
  - engineering
  - environmental
- business help ▸
- save money ▸
- feature overview ▸

## Select Engineering Service

### Select Engineering Services

Property Condition Report — 608a

← 600a

- ADA Compliance Reviews
- Building Forensic Studies
- Construction Monitoring
- Design/Build and Construction
- Detailed Design Engineering
- Engineering Desktop Review
- Estimating
- Feasibility Studies
- Physical Needs Assessments
- Process Engineering
- Reserve Analysis
- Seismic Study Reports
- Other

— 610a

— 614a

612d

Select State that Service is to be performed in:

◀ back

▶ clear

▶ continue

602a

604a

606c

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Figure 6A



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## Quote for Property Condition Report - Step 1

Step wizard 1 of 3

Enter Property Details

\*Street Address 1

3 Bethesda Metro

Street address 2

\*City, \*State

Bethesda

MD

\*Zip Code

20814

\*property type

Office

\*Site Size

1 - 5 acres

\*Building Size

50,001 - 100,000 Sq Ft

\*Age

15

Year Built

1985

Year Last Renovated

1996

Number of outside parking

2500

Number parking in garage

1750

Number of Buildings on Site

2

Occupancy

83%

Basement Occupied

Yes


No

\* = required fields

[back](#)[clear](#)[continue](#)

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Figure 6B



# realworkspace

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due diligence ▾

- appraisal
- engineering
- environmental
- business help ▸
- save money ▸
- feature overview ▸

## Quote for Property Condition Report - Step 2

Step wizard 2 of 3 - 608c

Select - 614c	Vendor name - 616c	Price range - 618c
EMG		\$2,000 - \$3,000
Vertex		\$4,000 - \$5,000

[◀ back](#)[▶ new quote](#)[▶ continue](#)

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600c

602c

604c

606c

09/09/2004 10:22:50

Figure 6c

- due diligence ▾
- appraisal
- engineering
- environmental
- business help ▸
- save money ▸
- feature overview ▸

# Quote for Property Condition Report - Step 3

Step wizard 3 of 3 - 608d

Enter Contact Details

\*Name
 

610d - John Smith

\*Street Address 1
 

612d - 600 Summer Street

\*Street Address 2
 

Suite 100

\*City, \*State
 

614d - Stamford, CT 624d

Zip Code
 

616d - 06927

\*Phone
 

618d - ( 203 ) 357-1000

Fax
 

620d - ( 203 ) 357-1052

\*E-mail
 

622d - john.smith@abbrealestate.com

\* = required fields

Report Requirements:

Draft By:
 

9 / 12/


Final By:
 

8 / 17/

◀ back

▶ clear

▶ continue



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[engineering](#)  
[environmental](#)  
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[feature overview](#) ▸

## Quote for Property Condition Report - Confirmation Page

Confirmation Message: - 602c

The following vendors have been sent the Engineering Quote Request: 600e

EMG James & Moore Metcalf  
Vertex

604e

Thank you! for using Realworkspace.

Did you know you can also use Realworkspace to:

Order an Appraisal Report

Order an Asset Risk Assessment Accounting Report

Order an Environmental Report

Create a Research Package

Create a Valuation Package

Apply for a loan

Save this property information in My realworkspace

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Figure 6E

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## Select Environmental Service

### Select Environmental Services

- ▶ Phase I
  - GFNMA/FHLMC Protocol Environmental Assessment
- ▶ Phase II Services - 710a
  - Asbestos Assessment
  - Lead-Based Paint Assessment
  - UST Management
  - Ground Water Surveys
  - Soil Management
  - Operations and Maintenance Programs
- ▶ Phase III Services (Remediation) - 712a
  - Asbestos Screen
  - Lead -Based Paint Screen
  - Transaction Screen (ASTM E-1528)
  - Governmental Records Search and Interpretation
  - Report Review and Opinion
  - Other

708a  
 700a

Select State that Service is to be performed in:

702a

704a

706a

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Figure 7A

due diligence

appraisal  
engineering  
environmental

business help

save money

feature overview

## Quote for Phase I Report - Step 1

Step wizard 1 of 3 - 708b

Enter Property Details - 710b

\*Street Address 1

Street address 2

\*City, \*State

\*Zip Code

\*property type

\*Site Size

\*Building Size

\*Number of Buildings

\* = required fields

712b - 3 Bethesda Metro

714b - Bethesda, MD 716b

718b - 20814

720b - Office

722b - 1 - 5 acres

724b - 50,001 - 100,000 Sq Ft

726b - 2

back  
702b

clear  
704b

continue  
706b

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## Quote for Phase I Report - Vendor List - Step 2

Step wizard 2 of 3 - 708c

Select Vendor name - 710c

[EMG](#)  
[Vertex](#)  
[Joseph J. Blake](#)  
[Koeppel Tener Real Estate Services](#)

712c - Price range

\$2,000 - \$3,000  
 \$1,800 - \$2,400  
 \$1,800 - \$2,400  
 \$2,800 - \$2,400

◀ back  
702c

▶ new quote  
704c

▶ continue  
706c

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- Due Diligence ▾
  - appraisal
  - engineering
  - environmental
- business help ▸
- save money ▸
- feature overview ▸

## Quote for Phase I Report - Contact Details - Step 3

Step wizard 3 of 3 - 708d

\*Name: 710d - John Smith

\*Street Address 1: 712d - 600 Summer Street

Street Address 2: Suite 100

\*City, \*State: 714d - Stamford, CT 716d

Zip Code: 718d - 06927

\*Phone: 722d - ( 203 ) 357-1000

Fax: 722d - ( 203 ) 357-1052

\*E-mail: 724d - john.smith@abbrealestate.com


\* = required fields

700d

706d

0976722.012301

Figure 7D



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## Quote for Phase I Report - Confirmation Page

Confirmation Message: ~ 702e

The following vendors have been sent the Environmental Quote Request:

EMG  
Vertex  
Joseph J. Blake  
Koeppel Tener Real Estate Services

704e

700e

Thank you! for using Realworkspace.

Did you know you can also use Realworkspace to:

Order an Appraisal Report

Order an Asset Risk Assessment Accounting Report

Order an Engineering Report

Create a Research Package

Create a Valuation Package

Apply for a loan

Save this property information in My realworkspace

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